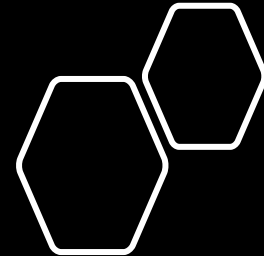
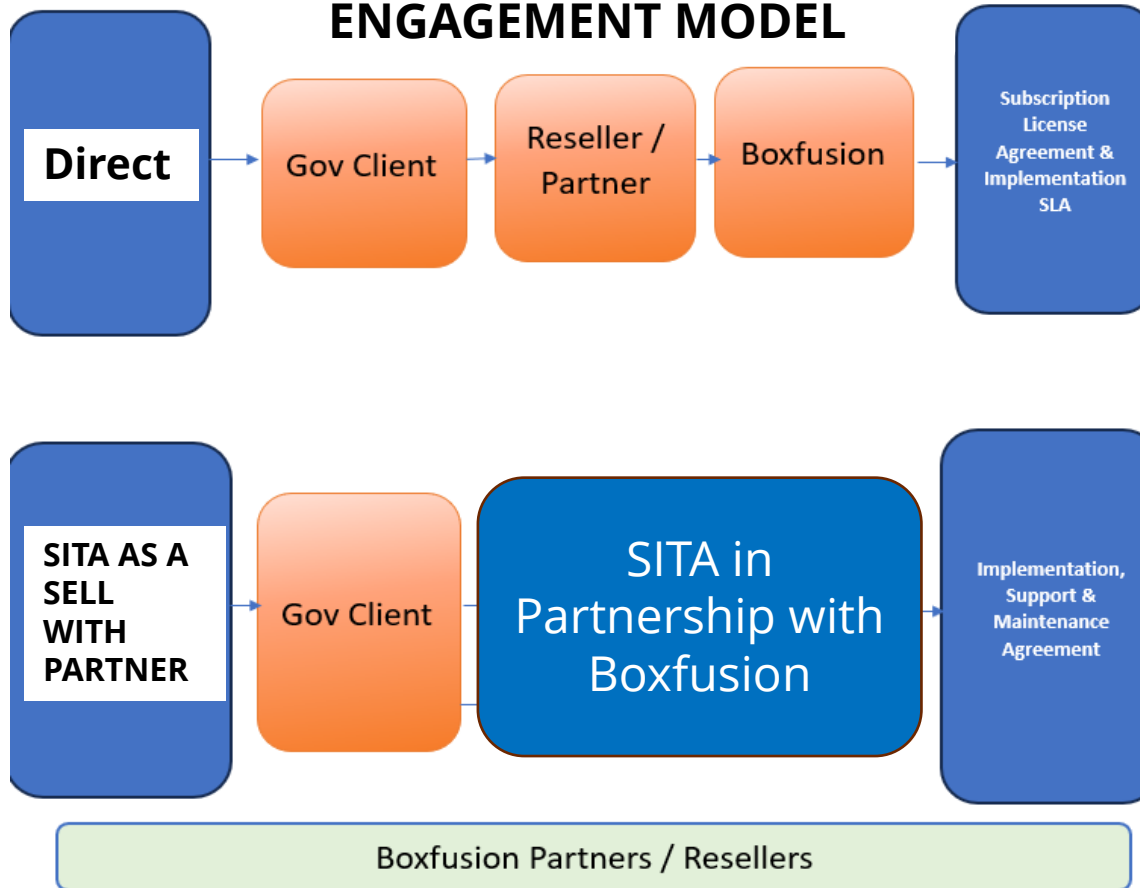




Engagement Model

ENGAGEMENT MODEL



- **Direct Engagement**
 - The client will approach Boxfusion or Boxfusion accredited Partner / Reseller and procure directly
 - The client will enter into a direct contract with Boxfusion or Boxfusion accredited partner / reseller
- **SITA as a Sell With Partner**
 - Client approaches SITA and SITA partners with Boxfusion to deliver solution

